



INTERNATIONAL AUTHORITY FOR  
**PROFESSIONAL  
COACHING & MENTORING**

Continuing Professional Development (CPD)

## 12 Coaching Capability CPD Videos for IAPC&M Practitioners

1. Introducing IAPC&M key capabilities model
2. Establish the coaching agreement
3. Establishing trust and relationship with the client
4. Use of self in coaching
5. Active listening
6. Powerful questioning
7. Direct communication
8. Creating awareness through feedback and challenge
9. Considering options
10. Action planning
11. Managing progress and accountability
12. Assessment success strategies



**“Thank you for your collaboration, contribution and support throughout the accreditation process! It has been delightful, and I received a lot of knowledge, wisdom and references for my business”.**

Lulia Dobre-Trifan, ASC, ProgSquad, Romania

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coaching & mentoring industry internationally**

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